GUJARAT TECHNOLOGICAL UNIVERSITY DIPLOMA IN PHARMACY- SECOND YEAR EXAMINATION - SUMMER-2017 Subject Code:420005 Date:05/05/2017 Subject Name: Drug Store and Business Management Time: 02:30PM TO 5:30PM **Total Marks: 80 Instructions:** 1. Attempt any five questions. 2. Make suitable assumptions wherever necessary. 3. Figures to the right indicate full marks. **Q.1** Enumerate various methods of inventory control. Describe ABC method in **06** (a) detail. Write four objective of layout design. Draw an ideal layout of retail drug store. 05 **(b)** Write a note on trial balance. (c) 05 Q.2 Classify and explain the different factors considered in the selection of location 06 **(a)** of retail drug store. Define and enumerate the budget. Write objectives of budgetary control. 05 **(b)** (c) Differentiate trial balance and balance sheet. 05 Q.3 **(a)** Define term convention. Briefly describe accounting conventions. 06 Briefly describe sole proprietorship. **(b)** 05 (c) Differentiate departmental stores and multiple shops. 05 **Q.4** Describe documents required to open a retail drug store. 06 **(a)** Explain perpetual inventory system. **(b)** 05 (c) Define the term finance. Briefly describe types of finance. 05 Q.5 Explain the services offered by wholesalers. 06 (a) Define purchasing procedure; Briefly describe stages involved in purchasing **(b)** 05 procedure. Define tenders. Classify them. Briefly describe any three of them (c) 05 Q. 6 **(a)** Define training. Classify training. Explain the methods of training. 06 **(b)** Define management and classify them. 05 Explain mail order business. (c) 05 **Q.7** Describe pricing of materials with suitable examples. **06 (a)** Describe the codification of various items of drug store. **(b)** 05 Write a short note on input-output ratio analysis. (I-O ratio) 05 (c)
