

Seat No.: \_\_\_\_\_

Enrolment No. \_\_\_\_\_

**GUJARAT TECHNOLOGICAL UNIVERSITY**

**MAM - SEMESTER-II • EXAMINATION – SUMMER • 2015**

**Subject Code: 4120501**

**Date: 19-05-2015**

**Subject Name: Business Communication**

**Time: 10:30 am - 01:30 pm**

**Total Marks: 70**

**Instructions:**

1. Attempt all questions.
2. Make suitable assumptions wherever necessary.
3. Figures to the right indicate full marks.

- Q.1 (a)** Discuss Business communication? Which are the different forms of business Communication? **07**
- (b)** Which are the main barriers of business communication? **07**
- Q.2 (a)** Discuss Essential qualities of effective business communication? **07**
- (b)** Discuss Layout of Business Letter? **07**
- OR**
- (b)** Draft a letter placing an order with M/s. Vrajlal & Sons, Bangalore for dry fruits. **07**
- Q.3 (a)** Write a complaint regarding short receipt of certain goods. **07**
- (b)** M/s. Ramji & Co. of Junaghadh writes a letter of inquiry to Juhu agency, Bombay asking them the terms and conditions on which they can supply crockery items. Write this letter on be-half of M/s. Ramji **07**
- OR**
- Q.3 (a)** Draft a circular letter to announcing a change premises. **07**
- (b)** Draft a letter delay in collection of cheque. **07**
- Q.4 (a)** Write a collection letter of payment. **07**
- (b)** Letter for transferring the account from one branch to another branch of the same bank. **07**
- OR**
- Q.4 (a)** On behalf of Vishakha Emporuim, Rajkot write a tactful letter cancelling a large order for ready-made garments as the time limit is over. **07**
- (b)** Write an adjustment letter for a damaged goods. **07**
- Q.5 (a)** Letter requesting bank to inform financial status of a business firm. **07**
- (b)** Letter complaining about non-delivery of a registered letter. **07**
- OR**
- Q.5 (a)** Letter requesting cancellation of demand notice as the firm is non-taxable. **07**
- (b)** Letter requesting the telephone department for parallel connection on the same number. **07**

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