

Gujarat Technological University

GTU-FINANCIAL SKILLS COUNCIL

JOINTLY WITH FTKMC (FINANCIAL TECHNOLOGIES KNOWLEDGE MANAGEMENT CO.)

ORGANIZES

ONE DAY WORKSHOP ON

CHALLENGES AND OPPORTUNITIES IN COMMODITIES AND CURRENCY MARKETS

On 20th April, 2012.

Gujarat Technological University's Financial Skills Council jointly with Financial Technologies Knowledge Management Company (FTKMC) is organizing one day workshop on "Challenges and opportunities in Commodities and Currency Markets".

Program overview:

The concept of Commodity & Currency derivatives trading is popular and lucrative. However, it has not been brought to the masses and is not utilized to their benefit. Hence it becomes important to understand the mechanics of trading in Commodity & Currency futures in order to understand future challenges & opportunities in these asset classes.

With this objective Financial Technologies Knowledge Management Company (FTKMC) & Gujarat Technical University (GTU) endeavor to popularize trading in Commodity & Currency futures by promoting various market concepts and dynamics presents a workshop on "Challenges and Opportunities in Commodity and Currency Markets"

Objectives:

- 1. To give a bird's eye view of career opportunities for MBAs in commodities and currency markets
- 2. To impress upon participants of challenges in commodities and currency markets operations.
- 3. To throw light upon identification and acquisition of knowledge and skill sets required for working in commodities and currency markets
- 4. To expose participants to data packages, market operations etc.

Faculty profile:

Hitesh Sethia is a domain expert in financial markets from Financial Technologies Knowledge Management Company Limited. He is consultant, researcher and professional trainer in the field of hedging strategies. He has been conducting training programmes for the Financial Technologies Group companies, including Multi Commodity Exchange (MCX) and MCX Stock Exchange (MCX-SX).

He has conducted international training programmes for Global Board of Trade (GBOT) Mauritius, Singapore Mercantile Exchange (SMX), Singapore, Strathmore University, Nairobi, Kenya, etc.

Mrs. Komal Kanzaria is Assistant Vice President (Business Development) with MCX. Having dual qualification as engineer and MBA finance, she has over 12 years of professional experience in Financials and commodity Market. She is with MCX since 2007 and has developed thorough understanding of the commodity markets.

At MCX, She is responsible for overall business development besides creating awareness amongst industry participants and eco system stakeholders. She has conducted various seminars and training programs across the Gujarat region for various commodities, industry bodies, and members of the exchange.

Mr. Jay Deliwala is the Manager -Business Development at MCX Stock Exchange (MCX-SX). As the part of this crucial function at the Exchange, Mr. Jay Deliwala's key responsibility is to develop marketing and business strategies for MCX-SX. His primary objective is to generate business for the Exchange by educating members and other constituents of the ecosystem about trading and hedging strategies on the Exchange platform. He also acts as an interlude between the members and the Exchange.

Mr. Jay Deliwala has done his Post Graduation (MBA) from the Chimanbhai Patel Institute of Management and Research, Ahmedabad.

About FTKMC

Financial Technologies Knowledge Management Company Ltd. (FTKMC) enjoys the distinction of being a leading provider of solutions and services in the realm of financial sector knowledge. FTKMC is engaged in design of domain knowledge across major asset classes and offer numerous products and services in the realm of executive education, financial literacy, financial certification, research, and consultancy. The mandate will be carried out with an objective of evolving market regulation that will promote growth as also orderly conduct, minimizing risk.

The focus of the FTKMC is centered around six major constituencies: policy and key decision makers and regulatory authorities on subjects such as growing importance of financial markets in the economy and aspects of governance and management; financial institutions on market development strategies, resource mobilization and risk management; corporate and other business entities on the scope of harnessing and accessing financial markets and issuing securities and other instruments; intermediaries on the skill-sets and expertise required to operate in multi-asset-class markets, including trading and settlement; students to prepare them with knowledge and know-how to help them with successful careers in financial markets; and investors to empower them with proper understanding and appreciation of the opportunities in the financial markets and risk and rewards associated with financial investments.

A unique feature of FTKMC is that all the products and services are designed with a particular focus on practice aspects of financial markets as the company has closer access to the actual working of the financial markets. FTKMC is a fully owned subsidiary of Financial Technologies (India) Limited, a leading solutions provider in the Indian exchange industry, which runs some of the most successful exchange industry ventures in India, such as MCX Limited, India's No. 1 commodity exchange; MCX Stock Exchange Limited (MCX-SX), a national stock exchange that has leadership in trading of currency futures; Indian Energy Exchange Limited (IEX) for trading in electricity; and National Spot Exchange Limited for spot trading in commodities. Other ecosystem ventures include TickerPlant Limited for financial data distribution, National Bulk Handling Corporation Limited (NBHC) for warehousing and Atom Technologies Limited for mobile payment solutions. The Financial Technologies Group has also set up state-of-the-art exchange institutions abroad, such as Singapore Mercantile Exchange, Dubai Gold and Commodity Exchange, Bahrain Financial Exchange, Global Board of Trade in Mauritius, and Bourse Africa in Botswana.

About Gujarat Technological University (GTU):

GTU started with about 52,000 students on 8th July 2008. GTU offers diploma, graduate and postgraduate programs in Engineering and Pharmacy and MBA and MCA programs. Today 559 different programs with about 3,50,000 students are affiliated with it. Besides GTU is having a Doctoral and three Master of Engineering Programs in the areas of VLSI Design and Embedded Systems, Mobile Computing and Wireless Technologies and Cyber Security.

GTU has a total student population of 350,000 in all the undergraduate and postgraduate courses . GTU has many awards in a very short period of its existence .

- 1. Digital Learning WES-2011: GTU won the best jury Award in the category of best interface between academia –industry at the World Education Summit 2011, New Delhi for its project GTU Innovation council.
- 2. GESIA award-2011 : a special recognition award was given to GTU by Gujarat Electronics & software Industries Association .
- 3. Shredi Gujarat Award- 2011: GTU was awarded for outstanding work in the area of blood donation in a state level function organized by Indian Red Cross Society. GTU received the award from HE Dr. Kamalaji, Governor of Gujarat, honorable Chief Minister Shri Narendra Modi & Honorable Health Minister Shri Jay Narayan Vyas.
- 4. Thalassemia Awareness & Testing Program Award -2011 & 2010 : GTU was awarded for outstanding work in the area of blood donation in a state level function organized by Indian Red Cross Society for both years i.e. 2010 & 2011

MBA Program of GTU:

We have 120 MBA colleges with annual intake of about 13000 students .In MBA colleges only four basic programs (functional area were offered in the year 2009. The programs offered were Marketing Management, Finance Management, Human Resource Management and Information System Management. Syllabus for all courses is reviewed by expert faculty of syllabus committee appointed by the university and implemented.

New subjects like Global / Country Study Report and Comprehensive Project – Industry Defined Problem which improve practical approach of the students are introduced in the Sem III & IV. Under Global / Country Study Report , a division of 60 students have to select a Country of their choice and study various aspects like political , geographical , legal , economic , tax , monetary etc., and submit a report . Students are advised to visit that country to have first hand experience of the same .

<u>GTU Financial Skills Council</u>: GTU has set up three MBA Skills Councils in Financial Services, Human Resources and Marketing Management. GTU Financial Skills Council is headed by Dr. P G K Murthy as Champion of the Council. Financial Skills Council has 12 Sectoral Panels. Each Sectoral Panel is Co-Chaired by of an MBA College and a leading professional from industries and businesses. Sectoral Panel on "Commodities and Currencies is headed by Dr. Bandi Ram Prasad, President, FTKMC as co-chair person and Mr. Ketul Contractor, as a member. GTU Financial Skill Council has many other outstanding professionals from industry such as Dr. J H Shah, Chairman, Market Creators Ltd, Shri. Percy Bharucha, MD, Kallurpur Cooperative Bank Ltd, Shri. R M Kapadia, Director of Alembic group of companies, Mr. Chetan Kothari, President, Rajkot Management Association etc., to name a few.

GTU Financial Skills Council jointly with Motilal Oswal Financial Securities Ltd, Mumbai organized one day workshop on "Challenges and Opportunities of Equity and Debt Markets "on 3rd March, 2012 at AMA, Ahmedabad with Mr. Hitesh Mali, Mr.Abhiroop Mukherjee and Mr. M V Jayaprakash of Motial Group as expert faculty. About 100 faculty members of MBA colleges of GTU participated. The programme was attended by all deans of Faculty of Management, GTU.

Target Group: Faculty Members of Management, Commerce and Economics and Mangers in stock broking firms and other financial services companies etc.

Course Director: Dr. P.G.K.Murthy, Chair Person, GTU Financial Skills Council and Director, Dr J K Patel Institute of Management, Waghodia, Baroda.

Fees:

No fees for the faculty members of GTU affiliated MBA Institutes, provided registration reaches on or before 17th April 2012.

- 1. It is mandatory to nominate two faculty members of Finance by every MBA College affiliated to GTU.
- 2. In case of faculty members from Universities other than GTU, fees will be Rs.2, 000.
- 3. In case of professionals from Industry , fees will be Rs. 2,500 per delegate.

Date and Timings: 20th April 2012 (Friday): 10:00 am to 5 pm

The program schedule:

10.00 am to 10.30 am: Registration, Tea, Breakfast and Networking

10.30 am to 11.00 am Inauguration

11.00 am to 12.30 pm: Conceptual framework, Challenges, Opportunities of Commodities Markets & live Market

demonstration by Mr. Hitesh Sethia, Domain Expert, FTKMC

12.30 pm to 1.00 pm: Trading in Commodities Markets by Ms. Komal Kanzaria, Regional Head, MCX

1.00 pm to 1.30 pm: Lunch

1.30 pm to 3.00 pm: Conceptual framework, Challenges and Opportunities of Currency Markets & live Market

demonstration by Mr. Hitesh Sethia, Domain Expert, FTKMC

3.00 pm to 3.30 pm: Trading in Currency Markets by Mr. Jay Deliwala, Regional Head, MCX-SX

3.30 pm to 4.00 pm: Q & A

3.30 pm to 4.30 pm: Valedictory, Feedback and Certificate Distribution

Venue: Ahmedabad Management Association (AMA), Dr. Vikram Sarabhai Marg, Vastrapur, Ahmedabad.

Coordinator: Prof. Deepak Gaywala , Asst Professor , Dr. JK Patel Institute of Management , Waghodia , Baroda - 391760:M; 9428429809.

Methodology: 1. Interactive with participants

- 2. Online demonstration
- 3. Dealing with factual data and information.

Registration: Registration Forms are to be sent to Ms. Krutika Desai at fdp@gtu.edu.in.

Certificates: All participants will be issued certificates of participation jointly by GTU and FTKMC

Note: It is desirable that participants come with laptops with wi fi facility to get full advantage of the program.